

EXECUTIVE MANAGEMENT

Michael P. Fujii

President and CEO Worldwide Insurance

DIRECT 441.278.0423

EMAIL mfujii@endurance.bm

John Zachry

President, Chief Property Officer
Endurance U.S. Specialty Services

DIRECT 213.270.7001

EMAIL jzachry@enhinsurance.com

Mark Ying

President, Chief Casualty Officer
Endurance U.S. Specialty Services

DIRECT 213.270.7005

EMAIL mying@enhinsurance.com

PROPERTY DIRECTORY

PROPERTY UNDERWRITERS

CHICAGO

Mark Gluckman, CPCU

Sr. VP – Regional Property Manager

Email: mgluckman@enhinsurance.com

Bill Kizlaitis, CPCU

VP – Property

Direct: 312.980.5308

Email: wkizlaitis@enhinsurance.com

Wayne Yurcisin

VP – Property

Direct: 312.980.5306

Email: wyurcisin@enhinsurance.com

Jill DeFelippis

AVP – Property

Direct: 312.980.5304

Email: jdefelippis@enhinsurance.com

Mary Frances Resheske

AVP – Property

Direct: 312.980.5320

Email: mresheske@enhinsurance.com

Carl Prince

Executive Underwriter – Property

Direct: 312.980.5319

Email: cprince@enhinsurance.com

John Owens

Executive Underwriter – Property

Direct: 312.980.5280

Email: jowens@enhinsurance.com

SEATTLE

Carl Heckman

VP – Property

Direct: 206.268.3705

Email: checkman@enhinsurance.com

Jim Carroll

Executive Underwriter – Property

Direct: 206.268.3714

Email: jcarroll@enhinsurance.com

LOS ANGELES

Ed Gerpe

Sr. VP – Regional Property Manager

Direct: 213.270.7015

Email: egerpe@enhinsurance.com

Larry Rofe, CPCU

VP – Property

Direct: 213.270.7027

Email: lrofe@enhinsurance.com

Kent Piper

AVP – Property

Direct: 213.270.7023

Email: kpiper@enhinsurance.com

Sylvia Hammond

AVP – Property

Direct: 213.270.7019

Email: shammond@enhinsurance.com

Rebecca Cuevas

Director – Property

Direct: 213.270.7724

Email: rcuevas@enhinsurance.com

Tamar Abdulla

Sr. Underwriter – Property

Direct: 213.270.7048

Email: tabdulla@enhinsurance.com

Christina Findley

Sr. Underwriter – Property

Direct: 213.270.7736

Email: cfindley@enhinsurance.com

To learn more, visit us at: www.enhinsurance.com

PROPERTY CATASTROPHE INSURANCE: KEY CONTACTS

CHICAGO

10 S. Wacker Drive, Suite 2970
Chicago, IL 60606

DIRECT 312.980.5300

FAX 312.980.5302

Mark Gluckman, CPCU

Sr. VP – Regional Property Manager

EMAIL mgluckman@enhinsurance.com

Bill Kizlaitis, CPCU

VP – Property

DIRECT 312.980.5308

EMAIL wkizlaitis@enhinsurance.com

Wayne Yurcisin

VP – Property

DIRECT 312.980.5306

EMAIL wurcisin@enhinsurance.com

Jill DeFelippis

AVP – Property

DIRECT 312.980.5304

EMAIL jdefelippis@enhinsurance.com

Carl Prince

Executive Underwriter – Property

DIRECT 312.980.5319

EMAIL cprince@enhinsurance.com

U.S. INSURANCE OPERATIONS

We look to serve insureds that seek a committed, reliable long-term partner with a breadth of capability. Our team focuses on complex accounts and is committed to serve the varied property and casualty exposure needs of our wholesalers and their customers. By carefully monitoring changes in the market and truly understanding your risk exposures, we can better work with you to keep placement recommendations timely and responsive.

Property Catastrophe Insurance: Earthquake, **Wind** & Flood

Many commercial insureds look to the specialty arena to cover their catastrophe exposures. Endurance considers all types of commercial occupancies for catastrophe protection based on individual risk characteristics. We specialize in risks that are written with multiple layers of coverage provided by multiple insurance carriers. We entertain single location risks as well as large schedules of location and consider risks throughout the country including those located in catastrophe prone areas. Endurance can be accessed through a highly select network of top wholesale brokers.

FINANCIAL STRENGTH

- Group ratings of A (Excellent) from A.M. Best (XV size category) and A (Strong) from Standard & Poor's (S&P)
- Enterprise Risk Management rating of "Excellent" from S&P
- Strong group balance sheet with high quality assets and exceptional liquidity

WIND COVERAGE FEATURES

SIGNIFICANT CAPACITY

- \$15-\$20M maximum capacity for Florida
- Risks in other coastal states are considered on a case-by-case basis
- Excess or buffer attachment with minimum attachment of \$5M in all coastal states
- Hawaii wind attachment and capacity is based on the individual underwriting merits of the account
- Subject to minimum policy premium of \$25,000

UNDERWRITING REQUIREMENTS

- Construction must be joisted masonry or better, no frame
- Risks within 1/2 mile from the coastline must be of superior construction
- No island exposures, except Hawaii
- Will consider writing all risk or named windstorm

SUBMISSION REQUIREMENTS

- 5-year loss history
- Statement of values provided in an electronic format to include: address with zip code, construction, occupancy, year built, # of stories, square footage of building(s) and values by coverage